Deal Registration Form

All fields marked with **\*** are required. Please fill in the following form and mail to: [sara.yang@hq.dlink.com](mailto:sara.yang@hq.dlink.com).

**I. Lead Owner Information**

|  |  |  |  |
| --- | --- | --- | --- |
| Name**\*** |  | Company**\*** |  |
| Job Title**\*** |  | Email**\*** |  |
| Tel |  | Mobile\* |  |
| D-Link Registered Partner? | Yes No | | |

**II. End User Information**

|  |  |  |  |
| --- | --- | --- | --- |
| Company**\*** |  | Website |  |
| Address |  | | |
| Key Contact **\*** |  | Job Title\* |  |
| Email\* |  | Tel\* |  |
| Other Contact |  | Job Title |  |
| Vertical | Education Government Enterprise Hospitality Retail  Manufacturing Automotive Healthcare Entertainment Food  Finance Others: | | |
| D-Link Existing User? | None Switch WLAN Surveillance Storage | | |

**III. Project Information**

|  |  |  |  |
| --- | --- | --- | --- |
| Project Name**\*** |  | Expected Close Date**\***  (MM/DD/YY) |  |
| Project Description\* |  | | |
| Current Project Stage\* | Initial RFI RFQ Quotation Negotiation | | |
| Win Rate\* | 10% 25% 50% 75% 90% | | |
| Total Project Amount**\*** | HK$ | D-Link Share Amount**\*** | HK$ |
| Key Products**\***  (Model & Quantity) |  | | |
| Support Needed |  | | |
| Competitor |  |  |  |
| Other Info |  | | |

Please fill out the above fields and email this form to [sara.yang@hq.dlink.com](mailto:sara.yang@hq.dlink.com).