Deal Registration Form

All fields marked with **\*** are required. Please fill in the following form and mail to: sara.yang@hq.dlink.com.

**I. Lead Owner Information**

|  |  |  |  |
| --- | --- | --- | --- |
| Name**\*** |  | Company**\*** |  |
| Job Title**\*** |  | Email**\*** |  |
| Tel |  | Mobile\* |  |
| D-Link Registered Partner? | [ ] Yes [ ] No |

**II. End User Information**

|  |  |  |  |
| --- | --- | --- | --- |
| Company**\*** |  | Website |  |
| Address |  |
| Key Contact **\*** |  | Job Title\* |  |
| Email\* |  | Tel\* |  |
| Other Contact |  | Job Title |  |
| Vertical | [ ] Education [ ] Government [ ] Enterprise [ ] Hospitality [ ] Retail[ ] Manufacturing [ ] Automotive [ ] Healthcare [ ] Entertainment [ ] Food[ ] Finance [ ] Others: |
| D-Link Existing User? | [ ] None [ ] Switch [ ] WLAN [ ] Surveillance [ ] Storage |

**III. Project Information**

|  |  |  |  |
| --- | --- | --- | --- |
| Project Name**\*** |  | Expected Close Date**\***(MM/DD/YY) |  |
| Project Description\* |  |
| Current Project Stage\* | [ ] Initial [ ] RFI [ ] RFQ [ ] Quotation [ ] Negotiation |
| Win Rate\* | [ ] 10% [ ] 25% [ ] 50% [ ] 75% [ ] 90% |
| Total Project Amount**\*** | HK$ | D-Link Share Amount**\*** | HK$ |
| Key Products**\***(Model & Quantity) |  |
| Support Needed |  |
| Competitor |  |  |  |
| Other Info |  |

Please fill out the above fields and email this form to sara.yang@hq.dlink.com.